



The Hamilton Law Association

Continuing Professional Development Committee is pleased to present a...



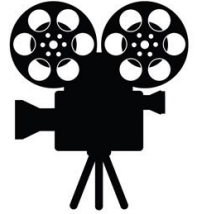
Join HLA Staff for a video replay of a LSO presentation...

Thursday December 13th, 2018

Lunch & Registration – 11:30 a.m. to 12:00 p.m.

Video Replay – 12:00 p.m. to 4:00 p.m.

HLA Library (Suite 500) – John Sopinka Courthouse
45 Main Street East, Hamilton



Succession Planning for the Legal Practitioner (1.5 h Professionalism)

12:15 p.m. – 1:45 p.m. Video 1 – Succession Planning for the Legal Practitioner: Most people put off thinking about it, but have you considered what would happen to your law practice, your clients, and your staff in the event of your incapacity or death? You need to have a plan in place for someone to assume your professional responsibilities, to take over your active files, to manage your law practice, or to wind up and sell the practice, if necessary. This E-Course is designed to help you arrive at answers that fit your unique circumstances. It gives you a thorough overview of the considerations essential to planning for the succession of your law or paralegal practice, including what to look for in a replacement lawyer or paralegal, the use of multiple wills to separate personal assets from firm assets, what to include in your partnership or shareholder agreement, and more.

The First Client Interview (1.5 h Professionalism)

2:00 p.m. – 4:00 p.m. Video 2 – The First Client Interview: You only get one chance at a first impression. By conducting a strong first interview with a potential client, you instill confidence and encourage the potential client to retain you. A comprehensive interview also enables you to develop the right strategy for the file from the start, often crucial for a productive result. This E-Course models the interview process, taking you step by step from preparation to follow-up. With this framework in place, you'll have the best chance to gather all the necessary information for future success, as well as make that first impression a good one.



*This program contains 3.0 Professionalism Hours.
This organization has been approved as an Accredited Provider of Professionalism Content by the Law Society of Ontario*

REGISTRATION FORM

VIDEO 1 ONLY - HLA Members - \$50.00 (includes lunch) Non-Members- \$70.00 (includes lunch)
VIDEO 2 ONLY - HLA Members - \$50.00 (includes lunch) Non-Members - \$70.00 (includes lunch)
BOTH VIDEO'S - HLA Members - \$75.00 (includes lunch) Non-Members - \$90.00 (includes lunch)
13% HST included (Registration No. R122908171)

Please register me for the CPD Video Replay to be held on **December 13th, 2018** in the HLA Library

Name: _____ Firm: _____ City: _____
E-Mail: _____ Call Year: _____

PAYMENT METHOD

Cheque Credit Card (VISA MASTERCARD) Cash

Credit Card Number: _____ Expiry: _____ CVV Number: _____

Cardholder Name: _____ Confirm Amount: _____

Food Allergies & Dietary Restrictions: _____

Send to: **Attn: Rebecca Lane**, Hamilton Law Association, 500 - 45 Main Street East, Hamilton, ON L8N 2B7
Telephone: 905-522-1563 Fax: 905-572-1188 Email: rlane@hamiltonlaw.on.ca

Refund Policy: Registration fee less 25% plus HST is refundable if cancellation is received at least FIVE working days before the program.