



The Hamilton Law Association is pleased to present...

# CORPORATE COMMERCIAL WORKSHOP: BACK TO BASICS

**THURSDAY, APRIL 12<sup>th</sup>, 2018 - 12:15 p.m. to 2:00 p.m.**

**The John Sopinka Courthouse (45 Main Street East, Hamilton)  
HLA Library (Suite 500)**

**Planning Committee:** Daniel Lawlor, Weisz, Rocchi & Scholes, David J. Mifsud, George Street Law Group LLP  
& Dana Elisabeta Lezau, Legal Services Division (City of Hamilton)

**This interactive workshop will include:**

### Lawyer-Client Discussion of a Purchase and Sale Agreement

- Financing, and the possibility of a VTB (vendor takeback mortgage)
- Environmental issues
- Real estate issues (letters of requisition, tax, zoning)
- Insurance (business and title insurance)
- Licenses (will focus on the license to operate the business)
- Trademarks and good will
- Previous employment arrangements
- PMSIs (purchase money security interests) and PPSA searches
- Professional and ethical issues arising from the discussion

### The Anatomy of a Purchase and Sale Agreement

This section of the presentation will cover issues arising from the first part of the presentation – the script and/or a badly drafted purchase and sale agreement.



### REGISTRATION FORM

|  |                                |
|--|--------------------------------|
| <b>Registration fees</b> (includes materials and refreshments): (HST Registration #R122908171) |                                |
| HLA Members  | <b>\$100.00</b> (HST included) |
| Non-Member Lawyers & Other Professionals   | <b>\$125.00</b> (HST included) |
| Articling Students, LPP Candidates & Non-Practicing Members                                    | <b>\$75.00</b> (HST included)  |

LAW SOCIETY OF ONTARIO 

**accredited**

This program contains  
**0.25 Professionalism Hours**  
and is eligible for up to  
**1.50 Substantive Hours.**

This organization has been approved as an Accredited Provider of Professionalism Content by The Law Society of Ontario

**Need a price break? \***

If so, please contact HLA Executive Director Rebecca Bentham at 905-522-7992.

*\*only current HLA members eligible.*

Please register me for the **Corporate Commercial Workshop: Back to Basics** to be held on **Thursday, April 12<sup>th</sup>, 2018**

Name: \_\_\_\_\_ Firm: \_\_\_\_\_ City: \_\_\_\_\_  
E-Mail: \_\_\_\_\_ Call Year: \_\_\_\_\_

### PAYMENT METHOD

Cheque  Credit Card (  VISA |  MASTERCARD )  Cash

Credit Card Number: \_\_\_\_\_ Expiry: \_\_\_\_\_ CVV Number: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_ Confirm Amount: \_\_\_\_\_

Food Allergies & Dietary Restrictions: \_\_\_\_\_

Send to: **Attn: Kristjana Frani**, Hamilton Law Association, 500 - 45 Main Street East, Hamilton, ON L8N 2B7  
Telephone: 905-522-1563 Fax: 905-572-1188 Email: [kfrani@hamiltonlaw.on.ca](mailto:kfrani@hamiltonlaw.on.ca)

**Refund Policy: Registration fee less 25% plus HST is refundable if cancellation is received at least FIVE working days before the program.**